

EMBARGOED UNTIL TUESDAY, JULY 1, 2014

## **Spice Solar Introduces Built-In Racking™ System at Intersolar North America**

*Revolutionary new system cuts rooftop solar costs by 6-12% for a typical 5kW system*

SAN FRANCISCO, CA – July 1, 2014 – Spice Solar will introduce new rackless solar modules and mounting components that directly attach to the roof at Intersolar North America, July 8-10, in San Francisco (booth # 7610). Spice Solar technology makes installing rooftop solar modules faster and cheaper by integrating the racking into the frames of the modules themselves. With Built-In Racking™, installers use 50% fewer parts on the roof, reducing both equipment and labor costs on every job.

“With Spice Solar Certified modules and components, Installers need half the number of parts, save on warehouse space, and can carry the racking up to the roof in a bucket – not a 20’ long bundle of rails,” said Jeff Wolfe, Senior Advisor to Spice Solar. Time trials show that modules with built-in racking are [installed twice as fast](#) as ordinary rack-mounted modules.”

“For a typical 20 module residential system, Spice Solar can save over \$350 in parts and \$1,150 in labor compared to an ordinary rack-mounted system. That’s a huge savings for small residential installers who typically purchase their equipment from distributors,” said Barry Cinnamon, CEO and Co-founder of Spice Solar. “Soft costs, including labor, logistics, permitting, and overhead add up to [64% of total install costs](#) – so saving money on parts and labor has a big impact on an installer’s bottom line and competitiveness.”

“Auxin is delighted to offer a Spice Certified version of our U.S.A. made solar modules,” said Sherry Tai, CEO and Co-founder of Auxin Solar. “When we look at the pressure in the industry to reduce soft costs, eliminating all the parts related to racking and grounding is the most important first step. We are very happy to supply our U.S. customers from our nearby manufacturing facility in San Jose, which gives rise to a plethora of local jobs.”

Founded by the team that introduced the industry’s first module with integrated racking, Spice Solar improves on previous generations with a unique snap-together design that reduces parts costs, allows easy portrait and landscape installation, and permits the removal of a module from the middle of an array for simpler operations & maintenance.

The Spice Solar frame with Built-In-Racking is integrated directly into the modules at the factory, and is compatible with a wide range of industry standard mounting components (roof brackets, tile hooks, standoffs, etc.) and flashings. Spice Solar Certified Modules are available from select manufacturers.

### **About Spice Solar**

Spice Solar technology makes installing rooftop solar panels faster and cheaper by integrating the racking directly into the module frames. Based on decades of rooftop solar installation experience, Spice Solar offers a family of easy-to-use installation components that work on all residential roof types, and that are optimized to work with Spice Certified solar modules. Spice Solar is online at [www.spicesolar.com](http://www.spicesolar.com).

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